

Industry Spotlight

Autonomous Vehicles

Polk County, Florida



Polk County's Economic Development Partnership

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Spotlight Summary

Autonomous Vehicles Polk County, Florida – 2021Q2

EMPLOYMENT



1,842

Regional employment / 6,975,799 in the nation



0.7%

Avg Ann % Change Last 10 Years / **+1.7%** in the U.S.

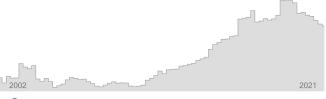
| Region | | |
|--------|--|--|
| Nation | | |

% of Total Employment / 4.6% in the U.S.

| togioni | |
|---------|--|
| lation | |
| | |

TOP OCCUPATION GROUPS

WAGES



\$59,399

Avg Wages per Worker / \$125,339 in the nation



Avg Ann % Change Last 10 Years / **+3.5%** in the U.S.

| Region | |
|--------|--|
| Nation | |

Computer and Mathematical Production Management Business and Financial Operations All Others 30.8% 25.2% 10.2% 8.9% 17.9% Office and Administrative Support 7.1%

TOP INDUSTRIES

Avg Ann % Change in Employment, Last 10 Years

10.2 %

Custom Computer Programming Services





Motor Vehicle Metal Stamping



Other Motor Vehicle Parts Manufacturing





Industry Snapshot

EMPLOYMENT







| | | A | | | A | Forecast |
|--|-------|------------------|------|-------------|------------------|---------------|
| 6-Digit Industry | Empl | Avg Ann Wages | LQ | 5yr History | Annual Demand | Ann Growth |
| Custom Computer Programming Services | 606 | \$71,115 | 0.35 | | 68 | 3.5% |
| Motor Vehicle Metal Stamping | 210 | \$30,313 | 1.56 | | 26 | 1.9% |
| Other Motor Vehicle Parts Manufacturing | 173 | \$50,484 | 0.70 | | 21 | 1.9% |
| Computer Systems Design Services | 153 | \$73,735 | 0.08 | · · · | 16 | 2.9% |
| Heavy Duty Truck Manufacturing | 92 | \$33,456 | 1.61 | | 12 | 2.1% |
| Other Computer Related Services | 89 | \$84,384 | 0.41 | | 10 | 3.5% |
| Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing | 79 | \$58,181 | 0.34 | ~ | 9 | 1.8% |
| Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) | 51 | \$51,635 | 0.06 | | 5 | 1.9% |
| Motor Home Manufacturing | 41 | \$26,312 | 1.33 | | 5 | 1.1% |
| Computer Facilities Management Services | 24 | \$67,430 | 0.17 | | 3 | 3.3% |
| Remaining Component Industries | 165 | \$38,404 | 0.07 | | 15 | 0.9% |
| Autonomous Vehicles | 1,842 | \$59,399 | 0.16 | | 194 | 2.5% |

) Employment is one of the broadest and most timely measures of a region's economy. Fluctuations in the number of jobs shed light on the health of an industry. A growing employment base creates more opportunities for regional residents and helps a region grow its population.

Since wages and salaries generally compose the majority of a household's income, the annual average wages of a region affect its average household income, housing market, quality of life, and other socioeconomic indicators.



Staffing Pattern

| • | f | • | • | | ۴ |
|---------------------------------|---------------------|----------------------------|-------------------|---------------------------|---------------------|
| Computer and Mathematical 30.8% | Production 25.2% | Management 10.2% | Business and 8.9% | Financial Operations | All Others 17.9% |
| | | | | Office and Administrative | Support |

7.1%

| 6-digit Occupation | Empl | Avg Ann Wages | Annual Demand |
|--|-------|------------------|------------------|
| Software Developers and Software Quality Assurance Analysts and Testers | 183 | \$91,500 | 22 |
| Team Assemblers | 154 | \$37,400 | 20 |
| Computer Systems Analysts | 77 | \$82,600 | 8 |
| Computer User Support Specialists | 76 | \$56,600 | 10 |
| Computer and Information Systems Managers | 43 | \$136,200 | 5 |
| Project Management Specialists and Business Operations Specialists, All Other | 41 | \$80,300 | 6 |
| Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers | 34 | \$34,400 | 5 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 33 | \$94,900 | 6 |
| General and Operations Managers | 32 | \$132,600 | 4 |
| Computer Occupations, All Other | 31 | \$69,700 | 3 |
| Remaining Component Occupations | 945 | \$63,000 | 122 |
| Total | 1,648 | | |

The mix of occupations points to the ability of a region to support an industry and its flexibility to adapt to future demand. Industry wages are a component of the cost of labor for regional employers.



Employment Distribution by Type

The table below shows the employment mix by ownership type for Autonomous Vehicles for Polk County, Florida. Four of these ownership types — federal, state, and local government and the private sector — together constitute "Covered Employment" (employment covered by the Unemployment Insurance programs of the United States and reported via the Quarterly Census of Employment and Wages).

"Self-Employment" refers to unincorporated self-employment and represents workers whose primary job is selfemployment (that is, these data do not include workers whose primary job is a wage-and-salary position that is supplemented with self-employment).

| | 91.5% | | | 8.5% |
|-----------------|-------|-------|-------|------|
| | | Empl | % | |
| Private | | 1,685 | 91.5% | |
| Self-Employment | | 157 | 8.5% | |

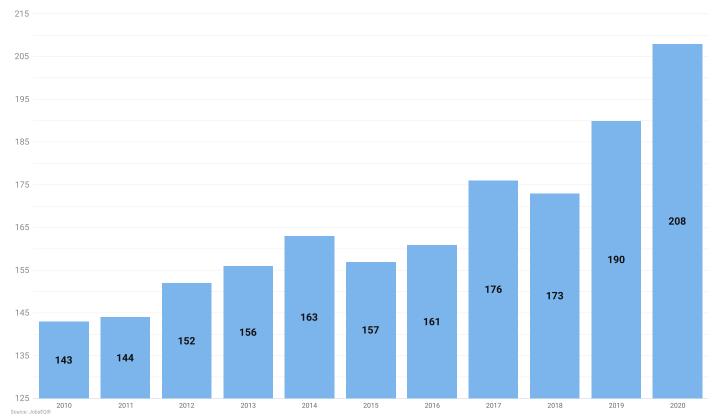
Source: JobsEQ®

Strong entrepreneurial activity is indicative of growing industries. Using self-employment as a proxy for entrepreneurs, a higher share of self-employed individuals within a regional industry points to future growth.



Establishments

In 2020, there were 208 Autonomous Vehicles establishments in Polk County, Florida (per covered employment establishment counts), an increase from 143 establishments ten years earlier in 2010.



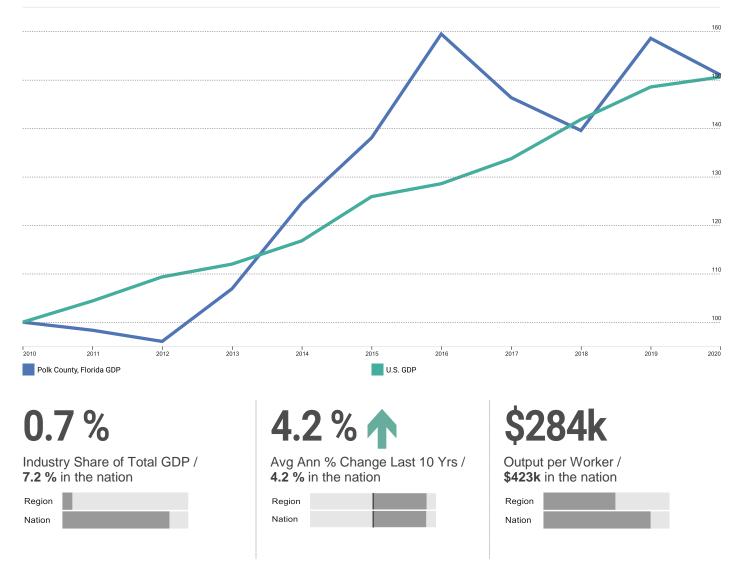
New business formations are an important source of job creation in a regional economy, spurring innovation and competition, and driving productivity growth. Establishment data can provide an indicator of growth in businesses by counting each single location (such as a factory or a store) where business activity takes place, and with at least one employee.



GDP & Productivity

In 2020, Autonomous Vehicles produced \$0.2 billion in GDP for Polk County, Florida.

GDP: Indexed 2010 = 100



Gross domestic product (GDP) is the most comprehensive measure of regional economic activity, and an industry's contribution to GDP is an important indicator of regional industry strength. It is a measure of total valueadded to a regional economy in the form of labor income, proprietor's income, and business profits, among others.

Growth in productivity (output per worker) leads to increases in wealth and higher average standards of living in a region.



Supply Chain: Top Suppliers

As of 2021Q2, Autonomous Vehicles in Polk County, Florida are estimated to make \$328.4 million in annual purchases from suppliers in the United States with about 43% or \$139.7 million of these purchases being made from businesses located in Polk County, Florida.

| 6-digit Supplier Industries | Purchases from In- Region (\$000s) | Purchases from Out-of-Region (\$000s) |
|--|---------------------------------------|---|
| Corporate, Subsidiary, and Regional Managing Offices | \$18,809.0 | \$1,234.0 |
| Iron and Steel Mills and Ferroalloy Manufacturing | \$10,580.0 | \$820.0 |
| Other Motor Vehicle Parts Manufacturing | \$8,056.0 | \$2,369.0 |
| Motor Vehicle Metal Stamping | \$8,206.0 | \$1,088.0 |
| Other Engine Equipment Manufacturing | <\$0.1 | \$9,062.0 |
| Remaining Supplier Industries | \$94,015.0 | \$174,179.0 |
| Total | \$139,666.0 | \$188,752.0 |

Supplier-buyer networks can indicate local linkages between industries, regional capacity to support growth in an industry, and potential leakage of sales out of the region.



Sector Strategy Pathways

| Network and Computer Systems Administrators | Computer Systems Analysts |
|--|---|
| Database Administrators and Architects | |
| Computer Occupations, All Other | |
| Computer Programmers | |
| Web Developers and Digital Interface Designers | Software Developers and Software Quality Assurance Analysts and Testers |
| Computer Systems Analysts | |
| Computer Network Architects | |
| Assemblers and Fabricators, All Other | |
| Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers | Team Assemblers |
| Mail Clerks and Mail Machine Operators, Except Postal Service | |

The graphics on this page illustrate relationships and potential movement (from left to right) between occupations that share similar skill sets. Developing career pathways as a strategy promotes industry employment growth and workforce engagement.



Postsecondary Programs Linked to Autonomous Vehicles

| Program | Awards |
|--|--------|
| Florida Polytechnic University | |
| Computer and Information Sciences, General | 9 |
| Computer Engineering, General | 42 |
| Electrical and Electronics Engineering | 17 |
| Mechanical Engineering | 61 |
| Florida Southern College | |
| Computer Science | 10 |
| Polk State College | |
| Engineering Technologies/Technicians, General | 18 |
| Network and System Administration/Administrator | 17 |
| Ridge Technical College | |
| Welding Technology/Welder | 22 |
| Traviss Technical College | |
| Computer Systems Networking and Telecommunications | 13 |
| Welding Technology/Welder | 11 |
| | |

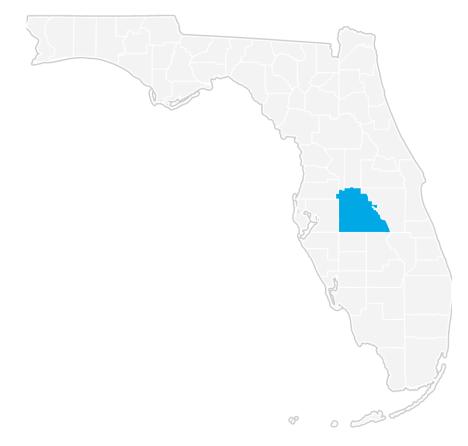
Source: JobsEQ®

The number of graduates from postsecondary programs in the region identifies the pipeline of future workers as well as the training capacity to support industry demand.

Among postsecondary programs at schools located in Polk County, Florida, the sampling above identifies those most linked to occupations relevant to Autonomous Vehicles. For a complete list see JobsEQ®, http://www.chmuraecon.com/jobseq



Polk County, Florida Regional Map





Industry Definition

Autonomous Vehicles is defined as the following NAICS industries:

| Code | Description |
|--------|--|
| 334111 | Electronic Computer Manufacturing |
| 334112 | Computer Storage Device Manufacturing |
| 334118 | Computer Terminal and Other Computer Peripheral Equipment Manufacturing |
| 334210 | Telephone Apparatus Manufacturing |
| 334220 | Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing |
| 334290 | Other Communications Equipment Manufacturing |
| 334310 | Audio and Video Equipment Manufacturing |
| 334412 | Bare Printed Circuit Board Manufacturing |
| 334413 | Semiconductor and Related Device Manufacturing |
| 334416 | Capacitor, Resistor, Coil, Transformer, and Other Inductor Manufacturing |
| 334417 | Electronic Connector Manufacturing |
| 334418 | Printed Circuit Assembly (Electronic Assembly) Manufacturing |
| 334419 | Other Electronic Component Manufacturing |
| 334510 | Electromedical and Electrotherapeutic Apparatus Manufacturing |
| 334511 | Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing |
| 334512 | Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use |
| 334513 | Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables |
| 334514 | Totalizing Fluid Meter and Counting Device Manufacturing |
| 334515 | Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals |
| 334516 | Analytical Laboratory Instrument Manufacturing |
| 334517 | Irradiation Apparatus Manufacturing |
| 334519 | Other Measuring and Controlling Device Manufacturing |
| 334613 | Blank Magnetic and Optical Recording Media Manufacturing |
| 334614 | Software and Other Prerecorded Compact Disc, Tape, and Record Reproducing |
| 336111 | Automobile Manufacturing |
| 336112 | Light Truck and Utility Vehicle Manufacturing |
| 336120 | Heavy Duty Truck Manufacturing |
| 336211 | Motor Vehicle Body Manufacturing |
| 336212 | Truck Trailer Manufacturing |
| 336213 | Motor Home Manufacturing |
| 336214 | Travel Trailer and Camper Manufacturing |
| 336310 | Motor Vehicle Gasoline Engine and Engine Parts Manufacturing |
| 336320 | Motor Vehicle Electrical and Electronic Equipment Manufacturing |
| 336330 | Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing |
| 336340 | Motor Vehicle Brake System Manufacturing |
| 336350 | Motor Vehicle Transmission and Power Train Parts Manufacturing |
| 336360 | Motor Vehicle Seating and Interior Trim Manufacturing |
| 336370 | Motor Vehicle Metal Stamping |
| 336390 | Other Motor Vehicle Parts Manufacturing |
| 336411 | Aircraft Manufacturing |
| 336412 | Aircraft Engine and Engine Parts Manufacturing |
| 336413 | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| 336414 | Guided Missile and Space Vehicle Manufacturing |
| 336415 | Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing |
| 336419 | Other Guided Missile and Space Vehicle Parts and Auxiliary Equipment Manufacturing |
| 336510 | Railroad Rolling Stock Manufacturing |
| 336611 | Ship Building and Repairing |



Autonomous Vehicles is defined as the following NAICS industries:

| Code | Description |
|--------|--|
| 336612 | Boat Building |
| 336991 | Motorcycle, Bicycle, and Parts Manufacturing |
| 336992 | Military Armored Vehicle, Tank, and Tank Component Manufacturing |
| 336999 | All Other Transportation Equipment Manufacturing |
| 541511 | Custom Computer Programming Services |
| 541512 | Computer Systems Design Services |
| 541513 | Computer Facilities Management Services |
| 541519 | Other Computer Related Services |
| 541713 | Research and Development in Nanotechnology |
| 541714 | Research and Development in Biotechnology (except Nanobiotechnology) |
| 541715 | Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) |
| 541720 | Research and Development in the Social Sciences and Humanities |



Data Notes

- Industry employment and wages (including total regional employment and wages) are as of 2021Q2 and are based upon BLS QCEW data, imputed by Chmura where necessary, and supplemented by additional sources including Census ZBP data. Employment forecasts are modeled by Chmura and are consistent with BLS national-level 10-year forecasts.
- Occupation employment is as of 2021Q2 and is based on industry employment and local staffing patterns calculated by Chmura and utilizing BLS OES data. Occupation wages are per the BLS OES data and are as of 2020.
- GDP is derived from BEA data and imputations by Chmura. Productivity (output per worker) is calculated by Chmura using industry employment and wages as well as GDP and BLS output data. Supply chain modeling including purchases by industry are developed by Chmura.
- Postsecondary awards are per the NCES and are for the 2019-2020 academic year.
- Establishment counts are per the BLS QCEW data.
- Figures may not sum due to rounding.

FAQ

What is (LQ) location quotient?

Location quotient is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

What is annual demand?

Annual demand is a of the sum of the annual projected growth demand and separation demand. Separation demand is the number of jobs required due to separations—labor force exits (including retirements) and turnover resulting from workers moving from one occupation into another. Note that separation demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. Growth demand is the increase or decrease of jobs expected due to expansion or contraction of the overall number of jobs.

What is the difference between industry wages and occupation wages?

Industry wages and occupation wages are estimated via separate data sets, often the time periods being reported do not align, and wages are defined slightly differently in the two systems (for example, certain bonuses are included in the industry wages but not the occupation wages). It is therefore common that estimates of the average industry wages and average occupation wages in a region do not match exactly.

